

MARNIE K SCHMIDT

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Credentials include a bachelor degree (Business Management), **Lean Six Sigma Black Belt** and ASQ (American Society for Quality) professional certifications – Certified Quality Manager, Certified Quality Auditor and Certified Quality Technician. 20+ years of broad-spectrum, hands-on experience in management, sales & marketing, strategic planning, consulting, training and quality process improvement.

RELEVANT EXPERIENCE & ATTRIBUTES

CHANGE LEADERSHIP – Coaching-style mentor adept at leveraging and managing momentum, resistance, and sustainability to create and support a strategic learning organization

- Developed short and long term strategic objectives including identifying core competencies, mission and values, key performance metrics & continual improvement targets.
- Deployed lean six sigma (LSS) at multiple-site organizations by leading kaizen events and leveraging lessons learned into “best practices”.
- Designed & presented hundreds of hours of training in new processes & procedures to facilitate planned changes.
- Developed ongoing sustainability plans to solidify proven positive changes.

CUSTOMER / CLIENT ADVOCACY – Energetic salesperson motivated by interaction and engagement

- Effectively developed and managed customer relationships by asking, hearing and listening to their needs and wants and providing solutions.
- Continuously analyzed and improved processes to increase customers’ realized value.

PASSION FOR EXCELLENCE – Tenacious quality advocate capable of encouraging people forward through affirmation of progress and achievement of goals

- Persevered through cultural resistance to affect innovation and change and to influence teams to move forward on continual improvement projects.

COMMUNICATION – Dynamic public speaker comfortable with group interaction and leading teams

- Learned how to listen and communicate with diverse groups by knowing the audience.
- Translated, through training, quality management principles to audiences from “hands-on” to “bottom line” by simplifying concepts and connecting it to their areas of ownership.

BUSINESS ACCUMEN – Experienced business owner with hands on operational experience

- Owned (partnership) and managed Detroit-based flat rolled steel service center servicing the automotive, construction and aerospace industries.
- Managed P&L, purchasing, quality, operations, sales, safety and environmental impact management.

PROJECT MANAGEMENT – Persuasive, flexible and results-oriented manager skilled at scoping and prioritizing projects to maximize payback

- Implemented and managed industry-driven quality management systems such as ISO9001, QS9000, TS16949 and ISO14001.
- Championed multiple kaizen, rapid improvement and lean six sigma projects concurrently to achieve MEASURABLE breakthrough improvements in the commodity, manufacturing, service and logistics industries.

TECHNICAL APTITUDE – Data-driven decision-maker with diverse technical expertise

- Implemented & maintained compliance programs ISO9001, QS9000, TS16949, ISO14001, ISO17025, AIB.
- Developed and improved engineered processes by deploying six sigma tools such as DMAIC, DFSS, SMED, A3, FMEA, MSA, process risk analysis, GR&R, Ishikawa, poka yoke, 5S, visual management, dashboards, pareto analysis, value stream mapping, kan ban, workflow analysis, etc.
- Consulted on design reviews with expertise in ASTM & SAE metallurgical & manufacturing standards.
- Blueprint reading and part layout including GD&T. Experience with AIAG APQP & PPAP processes.

PROFESSIONAL EXPERIENCE

SADDLE CREEK CORPORATION (Third-Party Logistics Provider) 2009-2010

Corporate Manager – Operations Excellence / Lean Six Sigma Black Belt

Provided leadership and oversight of the corporate-wide quality program and lean six sigma initiative for 20+ sites. This included implementation and management of ISO9001 certification, deployment of lean six sigma, corporate training in all major quality management concepts, monitoring KPI performance, coaching teams through CAPA activities (corrective and preventive action), facilitating the internal audit process and providing leadership and guidance to the management team regarding the overall effectiveness of the quality management system. Developed self-directed “branded” quality management program incorporating ISO, lean, AIB, etc to increase operational performance while simultaneously leveraging its uniqueness as a marketable differentiator.

ALKAR STEEL CORPORATION (Service Center) 1997-2008

Owner/ Partner

Operated a steel service center. Championed multiple lean six sigma projects through a customer outreach initiative designed to identify and remove waste from the supply chain to support an automotive industry mandate to reduce costs. Maintained (as technical account manager) \$8.5MM sales territory at 22% margin. Developed & executed all corporate marketing activities. Participated on ISO9000/TS16949 internal audit team & supported training program.

Purchasing/Supply Chain Manager

Managed procurement plans, budget & inventory turns. Qualified & developed steel suppliers. Evaluated & reported mill quality & delivery performance. Improved inventory management through innovations such as kan ban, consignment, packaging recycling and transportation fleet management. Participated on ISO9000 internal audit team & lead the training program.

Director, Corporate Quality Assurance – North American Service Center Sales Group

(Cold Metal Products, former principle of Alkar Steel Corporation) Managed quality management system operations in the Service Center Sales Group at the Roseville, MI, Indianapolis, IN and New Britain, CT plants.

Director, Quality Assurance

Established the quality organization and its function & interaction within the company. Obtained ISO9001, QS9000, TS16949 and ISO14001 certifications. Supervised all lab and inspection activities. Implemented lean six sigma / continuous improvement program through kaizen events and process re-engineering.

LIGON BROTHERS MANUFACTURING COMPANY (Metal Stamping & Assembly Mfr) 1987-1992

Purchasing Manager

Assessed, selected and developed supply chain – raw materials, value-add components and secondary processing; heat treat, plating, painting. Negotiated purchases, and implemented first General Motors material “resale” program. Maintained second-party supplier quality audit program.

Supplier Quality Manager

Developed supply chain management process and supplier quality standards. Conducted second-party audits on all steel and outside processing subcontractors. Assisted in obtaining General Motors’ Mark of Excellence Award.

Quality Assurance Technician

Developed FMEAs, process maps and manual & jig-assisted assembly processes. Assisted in implementation of SMED (quick die change) process. Prepared sample submissions, first piece layout approval, disposition of nonconforming material, dock audits, assistant to Quality Director.

EDUCATION

Cleary University, Howell, MI – Bachelor of Business Administration, (*Magna Cum Laude*), (2002)

University of Michigan, Flint, MI

St Clair County Community College Port Huron, MI - Associate of Arts (*Cum Laude*), Business, (1989)

University of Southern Mississippi, Hattiesburg, MS

PROFESSIONAL CERTIFICATES

MHTC, (George Mason University), Washington DC

Lean Six Sigma Black Belt

American Society for Quality (ASQ), Milwaukee, WI - Member # 00146642 Since 1999, Section 1000

Certified Quality Manager (CQMgr) Certificate# 04819 03/04/00

Certified Quality Auditor (CQA) Certificate# 25824 06/02/01

Certified Quality Technician (CQT)

Association of Women in the Metals Industry (AWMI), Detroit, MI – Member since 1988